

## Interim Report (First Half of Fiscal 2006) Supplementary Materials

HOGY MEDICAL Co., Ltd.

October 17, 2006

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Projections throughout these materials are provided as a reference for investors. They are based on estimates and forecasts, and shall not be regarded as pledges or guarantees. They shall be used on the full

## Fiscal 2006 Statements of Income (Interim results; Consolidated)

First Quarter F millions, rounded down

1 11 50 Quanter											
	June 2006 1st G	uarter Results	June 2005 1st Q	uarter Results	Year-on-Year	Comparison	June 2006 1 Initial		Initial Plan Co	mparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%	
Net sales	6,688	100.0	6,429	100.0	258	104.0	6,903	100.0	△ 214	96.9	
Cost of Sales	3,330	49.8	3,088	48.0	242	107.8	3,270	47.4	59	101.8	
Gross profit	3,357	50.2	3,341	52.0	16	100.5	3,632	52.6	△ 274	92.4	
SG&A expenses	1,835	27.4	1,805	28.1	30	101.7	1,955	28.3	△ 119	93.9	
Operating income	1,521	22.8	1,535	23.9	△ 13	99.1	1,676	24.3	△ 154	90.8	
Other income	14		61		△ 46		7		6		
Other expenses	3		1		2		5		Δ1		
Ordinary income	1,532	22.9	1,595	24.8	△ 62	96.1	1,679	24.3	△ 146	91.3	
Extraordinary income	-		2		△ 2		-		-		
Extraordinary expenses	0		2		△ 2		-		0		
Income before income taxes and minority interests	1,532	22.9	1,594	24.8	△ 62	96.1	1,679	24.3	△ 147	91.2	
Corporation tax, etc.	599		611		Δ 11		693		△ 93		
(Tax burden)	39.1%		38.3%				41.3%				
Minority interests	0		0		0		0		0		
Net income	932	13.9	982	15.3	△ 50	94.9	985	14.3	△ 53	94.6	

### Second Quarter

¥ millions, rounded down

Second Quarter F millions, rounded down												
	Sept. 2006 Int	erim Results	Sept. 2005 Int	erim Results	Year-on-Year	Comparison	Sept. 200 Initial	6 Interim Plan	Initial Plan Comparison			
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%		
Net sales	6,733	100.0	6,594	100.0	139	102.1	7,143	100.0	△ 410	94.3		
Cost of Sales	3,337	49.6	3,178	48.2	158	105.0	3,406	47.7	△ 68	98.0		
Gross profit	3,396	50.4	3,415	51.8	△ 19	99.4	3,737	52.3	△ 341	90.9		
SG&A expenses	1,960	29.1	1,793	27.2	167	109.3	1,972	27.6	Δ 11	99.4		
Operating income	1,435	21.3	1,621	24.6	△ 186	88.5	1,765	24.7	△ 329	81.3		
Other income	59		72		△ 13		7		51			
Other expenses	0		3		△ 3		5		△ 4			
Ordinary income	1,493	22.2	1,691	25.6	△ 197	88.3	1,767	24.7	△ 274	84.5		
Extraordinary income	4		25		△ 21		ı		4			
Extraordinary expenses	30		0		29		25		5			
Income before income taxes and minority interests		21.8	1,715	26.0	△ 248	85.5	1,742	24.4	△ 275	84.2		
Corporation tax, etc.	615		677		△ 62		682		△ 67			
(Tax burden)	41.9%		39.5%				39.2%					
Minority interests	0		0		0		0		0			
Net income	851	12.7	1,037	15.7	△ 186	82.1	1,059	14.8	△ 207	80.4		

First Half

									ica down		
	Sept. 2006 Int	erim Results	Sept. 2005 Int	erim Results	Year-on-Year Comparison		Sept. 200 Initial		Initial Plan Comparison		
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%	
Net sales	13,422	100.0	13,023	100.0	398	103.1	14,046	100.0	△ 624	95.6	
Cost of Sales	6,668	49.7	6,267	48.1	401	106.4	6,677	47.5	Δ8	99.9	
Gross profit	6,753	50.3	6,756	51.9	△ 2	100.0	7,369	52.5	△ 615	91.6	
SG&A expenses	3,796	28.3	3,599	27.6	197	105.5	3,928	28.0	△ 131	96.7	
Operating income	2,957	22.0	3,157	24.2	△ 200	93.7	3,441	24.5	△ 484	85.9	
Other income	73		134		△ 60		15		57		
Other expenses	4		5		Δ1		10		△ 5		
Ordinary income	3,026	22.5	3,286	25.2	△ 259	92.1	3,447	24.5	△ 420	87.8	
Extraordinary income	4		28		△ 23		=		4		
Extraordinary expenses	30		3		26		25		5		
Income before income taxes and minority interests		22.4	3,310	25.4	△ 310	90.6	3,422	24.4	△ 422	87.7	
Corporation tax, etc.	1,215		1,289		△ 73		1,376		△ 161		
(Tax burden)	40.5%		38.9%				40.2%				
Minority interests	0		0		0		0		0		
Net income	1,784	13.3	2,020	15.5	△ 236	88.3	2,045	14.6	△ 261	87.2	

## Fiscal 2006 Statements of Income (Full-year revised plan; Consolidated)

First Half ¥ millions, rounded down

	Sept. 2006 Inte	rim Results	Sept. 2005 Inter	rim Results	Year-on-Year C	omparison	Sept. 2006 Initial F		Initial Plan Con	nparison
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	13,422	100.0	13,023	100.0	398	103.1	14,046	100.0	△ 624	95.6
Cost of Sales	6,668	49.7	6,267	48.1	401	106.4	6,677	47.5	△ 8	99.9
Gross profit	6,753	50.3	6,756	51.9	△ 2	100.0	7,369	52.5	△ 615	91.6
SG&A expenses	3,796	28.3	3,599	27.6	197	105.5	3,928	28.0	△ 131	96.7
Operating income	2,957	22.0	3,157	24.2	△ 200	93.7	3,441	24.5	△ 484	85.9
Other income	73		134		△ 60		15		57	
Other expenses	4		5		Δ1		10		△ 5	
Ordinary income	3,026	22.5	3,286	25.2	△ 259	92.1	3,447	24.5	△ 420	87.8
Extraordinary income	4		28		△ 23		-		4	
Extraordinary expenses	30		3		26		25		5	
Income before income taxes and minority interests	3,000	22.4	3,310	25.4	△ 310	90.6	3,422	24.4	△ 422	87.7
Corporation tax, etc.	1,215		1,289		△ 73		1,376		△ 161	
(Tax burden)	40.5%		38.9%				40.2%			
Minority interests	0		0		0		0		0	
Net income	1,784	13.3	2,020	15.5	△ 236	88.3	2,045	14.6	△ 261	87.2
EPS (total shares)	¥109.18		¥123.66				¥125.17		•	

#### **Second Quarter**

¥ millions, rounded down

	Fiscal 2006 Re	vised Plan	Fiscal 2005	Results	Year-on-Year C	omparison	Fiscal 2006 In	itial Plan	Initial Plan Con	nparison
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	13,577	100.0	13,410	100.0	166	101.2	14,353	100.0	△ 775	94.6
Cost of Sales	6,671	49.1	6,592	49.2	78	101.2	6,866	47.8	△ 194	97.2
Gross profit	6,906	50.9	6,818	50.8	88	101.3	7,486	52.2	△ 580	92.2
SG&A expenses	3,753	27.6	3,774	28.1	△ 21	99.4	3,921	27.3	△ 168	95.7
Operating income	3,152	23.2	3,043	22.7	109	103.6	3,564	24.8	△ 412	88.4
Other income	31		144		△ 112		16		14	
Other expenses	0		35		△ 34		9		△ 9	
Ordinary income	3,183	23.4	3,152	23.5	31	101.0	3,571	24.9	△ 387	89.1
Extraordinary income	0		0		Δ0		-		0	
Extraordinary expenses	14		16		△ 2		25		△ 10	
Income before income taxes and minority interests	3,169	23.3	3,136	23.4	33	101.1	3,546	24.7	△ 376	89.4
Corporation tax, etc.	1,263		1,246		16		1,389		△ 126	
(Tax burden)	39.9%		39.8%				39.2%			
Minority interests	0		0		0		0		0	
Net income	1,905	14.0	1,888	14.1	16	100.9	2,155	15.0	△ 250	88.4

Full-yea
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¥ millions, rounded down

									,		
	Fiscal 2006 Re	vised Plan	Fiscal 2005	Results	Year-on-Year C	Comparison	Fiscal 2006 In	itial Plan	Initial Plan Con	nparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%	
Net sales	27,000	100.0	26,434	100.0	565	102.1	28,400	100.0	△ 1,400	95.1	
Cost of Sales	13,340	49.4	12,860	48.6	479	103.7	13,543	47.7	△ 203	98.5	
Gross profit	13,660	50.6	13,574	51.4	85	100.6	14,856	52.3	△ 1,196	91.9	
SG&A expenses	7,550	28.0	7,373	27.9	176	102.4	7,850	27.6	△ 300	96.2	
Operating income	6,110	22.6	6,200	23.5	△ 90	98.5	7,006	24.7	△ 896	87.2	
Other income	105		278		△ 173		32		72		
Other expenses	5		40		△ 35		20		△ 15		
Ordinary income	6,210	23.0	6,438	24.4	△ 228	96.5	7,018	24.7	△ 808	88.5	
Extraordinary income	5		29		△ 24		-		5		
Extraordinary expenses	45		20		24		50		△ 5		
Income before income taxes and											
minority interests	6,170	22.9	6,446	24.4	△ 276	95.7	6,968	24.5	△ 798	88.5	
Corporation tax, etc.	2,478		2,535		△ 57		2,766		△ 287		
(Tax burden)	40.2%		39.9%				39.7%				
Minority interests	1		1		0		1		0		
Net income	3,690	13.7	3,909	14.8	△ 219	94.4	4,201	14.8	△ 511	87.8	

## Fiscal 2006 Sales by Product Grouping (Inerim results and full-year revised plan; Consolidated)

First Half ¥ millions, rounded down

	Sept. 2006 Interim Results		Sept. 2005 Interim Results		Year-on-Year Comparison		Sept. 2006 Interim Initial Plan		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Sterilization products	1,915	14.3	1,970	15.1	△ 55	97.2	2,020	14.4	△ 105	94.8
Surgical products	11,011	82.0	10,488	80.5	522	105.0	11,505	81.9	△ 494	95.7
Treatment products	153	1.1	174	1.3	△ 20	88.1	149	1.1	3	102.6
Others	342	2.6	390	3.0	△ 47	87.8	371	2.6	△ 28	92.4
Total	13,422	100.0	13,023	100.0	398	103.1	14,046	100.0	△ 624	95.6
Itemized surgical products										
Sontara	5,317	39.6	5,414	41.6	△ 97	98.2	5,464	38.9	△ 146	97.3
Other non-woven products	652	4.9	675	5.2	△ 23	96.6	696	5.0	△ 44	93.7
Kit products	4,996	37.2	4,351	33.4	645	114.8	5,302	37.8	△ 306	94.2
Steel instruments	44	0.3	46	0.4	Δ2	95.7	41	0.3	3	107.8
Itemized external sales by subs	idiary									

Sontara 24 18 -

Second Half § millions, rounded down

	Fiscal 2006 F	Revised Plan	Fiscal 2006 Results		Year-on-Year Comparison		Fiscal 2006	Initial Plan	Initial Plan Co	omparison
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Sterilization products	1,861	13.7	1,963	14.6	△ 101	94.8	1,878	13.1	△ 17	99.1
Surgical products	11,252	82.9	10,922	81.4	330	103.0	11,994	83.6	△ 741	93.8
Treatment products	150	1.1	161	1.2	△ 11	93.2	140	1.0	9	106.7
Others	313	2.3	363	2.7	△ 50	86.0	338	2.4	△ 25	92.4
Total	13,577	100.0	13,410	100.0	166	101.2	14,353	100.0	△ 775	94.6
Itemized surgical products										
Sontara	5,202	38.3	5,392	40.2	△ 189	96.5	5,415	37.7	△ 212	96.1
Other non-woven products	686	5.1	719	5.4	△ 33	95.3	753	5.2	△ 67	91.1
Kit products	5,326	39.2	4,769	35.6	556	111.7	5,787	40.3	△ 461	92.0
Steel instruments	37	0.3	40	0.3	△ 2	93.2	38	0.3	Δ1	97.3

Itemized external sales by subsidiary

Sontara 15 27

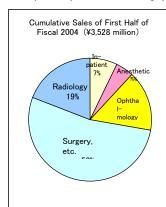
Full-year ¥ millions, rounded down

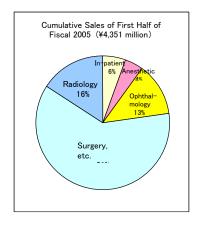
	Fiscal 2006 R	levised Plan	Fiscal 200	5 Results	Year-on-Year	Comparison	Fiscal 2006	Initial Plan	Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Sterilization products	3,776	14.0	3,934	14.9	△ 157	96.0	3,899	13.7	△ 123	96.8
Surgical products	22,263	82.5	21,410	81.0	853	104.0	23,500	82.7	△ 1,236	94.7
Treatment products	303	1.1	335	1.3	△ 31	90.5	290	1.0	13	104.6
Others	655	2.4	754	2.9	△ 98	86.9	709	2.5	△ 53	92.4
Total	27,000	100.0	26,434	100.0	565	102.1	28,400	100.0	△ 1,400	95.1
Itemized surgical products										
Sontara	10,520	39.0	10,807	40.9	△ 286	97.3	10,880	38.3	△ 359	96.7
Other non-woven products	1,338	5.0	1,395	5.3	△ 56	95.9	1,450	5.1	△ 111	92.3
Kit products	10,322	38.2	9,121	34.5	1,201	113.2	11,090	39.0	△ 767	93.1
Steel instruments	82	0.3	86	0.3	△ 4	94.5	80	0.3	2	102.7

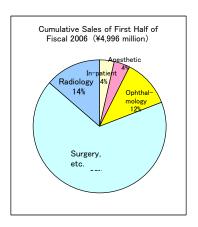
Itemized external sales by subsidiary

Sontara 40 46 -

#### Sales Composition by Kit Treatiment Category







# Fiscal 2006 Itemized SG&A Expenses and Other Income/Expenses (Interim results; Consolidated)

## **SG&A Expenses**

¥ millions, rounded down

	Sept. 2006	Sept. 2005	Year-on-Year	Interim	<b>Initial Plan</b>
	<b>Interim Results</b>	<b>Interim Results</b>	Comparison	Initial Plan	Comparison
Packaging and transportation	341	326	14	356	△ 14
Losses on doubtful accounts	0	0	0	_	0
Samples	217	260	△ 43	225	Δ8
Advertising	18	25	Δ6	31	△ 13
Personnel	1,755	1,656	98	1,754	0
Travel	193	193	Δ0	180	12
Communication	48	65	△ 16	61	△ 12
Consumables	52	47	5	45	6
Taxes and public charges	105	91	13	92	13
Depreciation	373	247	126	455	△ 82
Testing and research	102	123	△ 21	168	△ 66
Land and housing rent	228	209	18	228	Δ0
Miscellaneous	141	140	0	125	15
Others	220	211	8	202	17
Total	3,796	3,599	197	3,928	△ 131

## Other Income/Expenses

¥ millions, rounded down

	Sept. 2006 Interim Results	Sept. 2005 Interim Results	Year-on-Year Comparison	Sept. 2006 Interim Initial Plan	Initial Plan Comparison
Interest received	7	5	2	6	1
Interest on negotiable securities	1	11	Δ 11	_	_
Dividend received	0	0	Δ0	0	0
(Total financial earnings)	7	17	△ 9	6	1
Foreign exchange gain	-	74	△ 74	_	_
Miscellaneous income	65	42	23	9	56
Total Other income	73	134	△ 60	15	57
Paid interest	1	_	_	_	_
(Total financial expenses)	1	_	_	_	_
Foreign exchange loss	2	_	2	_	2
Miscellaneous losses	2	5	Δ3	10	△ 7
Total non-operating expenses	4	5	Δ1	10	△ 5

## Fiscal 2006 Capital Expenditures and Depreciation (Inerim results and full-year revised plan; Consolidated)

Capital Expend	litures		Depreciation		• '				ounded down
	Capital Expenditures	Year-on-Year Comparison		SG&A Expenses	Year-on-Year Comparison	Manufactu ring Costs	Year-on-Year Comparison	Total Depreciation Expenses	Year-on-Year Comparison
Fiscal 1997 (full year)	3,531	151.0%	Fiscal 1997 (full year)	441	126.5%	1,102	103.0%	1,543	108.7%
First half	210		First half	304		547		851	
Second half Fiscal 1998	267		Second half Fiscal 1998	313		535		848	
(full year)	477	13.5%	(full year)	617	139.8%	1,083	98.3%	1,700	110.2%
First half	2,941		First half	281		496		778	
Second half	105		Second half	288		489		778	
Fiscal 1999 (full year)	3,046	638.5%	Fiscal 1999 (full year)	570	92.4%	985	91.0%	1,556	91.5%
First half	1,396		First half	250		484		734	
Second half	175		Second half	267		516		784	
Fiscal 2000 (full year)	1,571	51.6%	Fiscal 2000 (full year)	518	90.9%	1,001	101.6%	1,519	97.6%
First half	1,700		First half	225		412		637	
Second half Fiscal 2001	4,686		Second half Fiscal 2001	266		432		698	
(full year)	6,386	406.3%	(full year)	491	94.8%	845	84.4%	1,336	88.0%
First half	3,238		First half	311		382		693	
Second half	2,916		Second half	324		440		764	
Fiscal 2002 (full year)	6,155	96.4%	Fiscal 2002 (full year)	636	129.5%	822	97.3%	1,458	109.1%
First half	2,162		First half	272		945		1,217	
Second half Fiscal 2003	444		Second half Fiscal 2003	313		969		1,283	
(full year)	2,606	42.3%	(full year)	585	92.1%	1,914	232.9%	2,500	171.5%
First half	616		First half	249		882		1,132	
Second half	3,129		Second half	253		851		1,104	
Fiscal 2004 (full year)	3,745	143.7%	Fiscal 2004 (full year)	502	85.8%	1,733	90.5%	2,236	89.4%
First half	2,139		First half	247		748		995	
Second half Fiscal 2005	3,127		Second half	257		1,064		1,321	
(full year)	5,266	140.6%	Fiscal 2005 (full year)	504	100.4%	1,812	104.6%	2,316	103.6%
First half	1,077		First half	373		1,023		1,397	
Second half	242		Second half	452		1,048		1,501	
Fiscal 2006 (full year)	1,319	25.0%	Fiscal 2006 (full year)	825	163.7%			2,898	125.1%

(Note) 1. \*\*\* are forecast figures

Depreciation at P.T. HOGY INDONESIA is included in manufacturing costs.

### Fiscal 2006 Major Change on Balance Sheets and Statements of Cash Flows (Interim results; Consolidated)

**Major Change on Balance Sheets** 

¥ millions, rounded down

	Balance at Sept. 30, 2006	Change		Balance at Sept. 30, 2006	Change
Current assets	21,476	840	Current liabilities	5,688	△ 817
Cash and bank deposits	5,812	△ 513	Notes and accounts payable	3,535	86
Notes and accounts receivable	8,828	1,083	Accrued expenses	141	△ 104
Short-term investments	-	-	Income taxes	1,247	△ 57
Inventories	6,084	432	Allowance for employees' bonuses	468	109
Others	751	△ 162	Payable notes for equipment	133	△ 480
			Others	161	△ 371
Fixed assets	34,711	△ 592	Long-term liabilities	1,126	△ 912
Property, plant and equipment	31,674	△ 442			
Buildings and structures	14,402	827	Total liabilities	6,814	△ 1,729
Machinery, equipment and vehicles	9,217	1,584			
Land	7,465	△ 5	Total net assets	49,373	-
Construction in progress	110	△ 2,806	Common stock	7,123	-
Others	478	△ 41	Capital surplus	8,336	-
Intangibles	372	52	Retained earnings	37,404	-
Investments and others	2,664	△ 202	Treasury stock	△ 4,402	
Investments securities	204	△ 2	Others	911	-
Others	2,460	△ 199			
Total assets	56,187	248	Total liabilities and shareholders' equity	56,187	248

<sup>\*</sup> Comparison with end of previous fiscal year: Equity ratio increased from 84.7% at the end of the previous fiscal year to 87.8%.

Comments on change in central items Cash and bank deposits Income taxes paid, New Distribution Center, others

Payable notes for equipment settlement

Notes and accounts receivable Increase in operating income

Buildings and structures , Machinery, equipment and vehicles

Transfer from construction in progress Construction in progress Transfer to main account

Retained earnings

From net profit

Statements of Cash Flows		¥ millions, rounded down					
I Operating activities	1,681	Income before income taxes and minority interests	3,000 1,397				
		Depreciation Increase in notes and accounts receivable Income taxes paid	△ 1,093 △ 1,319				
II Investing activities	△ 1,608	Capital expenditures	△ 1,594				
<b>Ⅲ</b> Financing activities	△ 576	Cash dividends paid	△ 685				
▼ Effect of exchange rate changes							
Net changes in cash and cash equivalents							

## Fiscal 2006 Statements of Income (Interim results; Non-consolidated)

First Quarter ¥ millions, rounded down

	June 2006 1st G	uarter Results	June 2005 1st Q	uarter Results	Year-on-Year Comparison		June 2006 1st Quarter Initial Plan		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	6,677	100.0	6,422	100.0	255	104.0	6,903	100.0	△ 225	96.7
Cost of Sales	3,406	51.0	3,182	49.5	224	107.0	3,384	49.0	21	100.6
Gross profit	3,271	49.0	3,240	50.5	31	101.0	3,518	51.0	△ 247	93.0
SG&A expenses	1,835	27.5	1,805	28.1	30	101.7	1,955	28.3	△ 119	93.9
Operating income	1,435	21.5	1,434	22.3	0	100.1	1,562	22.6	△ 127	91.8
Other income	10		59		△ 48		4		6	
Other expenses	3		1		2		5		Δ1	
Ordinary income	1,442	21.6	1,492	23.2	△ 50	96.6	1,562	22.6	△ 120	92.3
Extraordinary income	-		2		△ 2		-		-	
Extraordinary expenses	0		2		△ 2		ı		0	
Income before income taxes	1,441	21.6	1,491	23.2	△ 49	96.7	1,562	22.6	△ 120	92.3
Corporation tax, etc.	573		580		△ 6		621		△ 48	
(Tax burden)	39.8%		38.9%				39.8%			
Net income	868	13.0	911	14.2	△ 43	95.3	941	13.6	△ 72	92.3

EPS (total shares)
EPS (minus treasury shares)
Number of shares outstanding
Weighted-average number of share:
outstanding (after deducting treasury ¥55.70 16,341,155 ¥58.58 16,341,155 ¥60.42 16,341,155

15,592,545 15,563,442 15,576,799

15,576,799

Second Quarter								¥ millions, roun	ded down	
	Sept. 2006 Int	erim Results	Sept. 2005 Interim Results		Year-on-Yea	r Comparison	Sept. 200 Initia	6 Interim Plan	Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	6,720	100.0	6,582	100.0	137	102.1	7,143	100.0	△ 423	94.1
Cost of Sales	3,410	50.8	3,296	50.1	114	103.5	3,508	49.1	△ 97	97.2
Gross profit	3,309	49.2	3,285	49.9	23	100.7	3,635	50.9	△ 325	91.0
SG&A expenses	1,960	29.2	1,793	27.2	167	109.3	1,972	27.6	Δ 11	99.4
Operating income	1,348	20.1	1,492	22.7	△ 143	90.4	1,662	23.3	△ 314	81.1
Other income	55		70		△ 14		4		50	
Other expenses	Δ0		3		△ 4		5		△ 5	
Ordinary income	1,404	20.9	1,558	23.7	△ 153	90.1	1,662	23.3	△ 257	84.5
Extraordinary income	4		25		△ 21		-		4	
Extraordinary expenses	30		0		29		25		5	
Income before income taxes	1,378	20.5	1,583	24.1	△ 204	87.1	1,637	22.9	△ 258	84.2
Corporation tax, etc.	590		637		△ 47		651		△ 61	
(Tax burden)	42.8%		40.2%				39.8%			
Net income	788	11.7	946	14.4	△ 157	83.3	986	13.8	△ 197	80.0

First Half ¥ millions, rounded down

	Sept. 2006 Int	erim Results	Sept. 2005 Int	erim Results	Year-on-Year Comparison		Sept. 2006 Interim Initial Plan		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	13,397	100.0	13,005	100.0	392	103.0	14,046	100.0	△ 649	95.4
Cost of Sales	6,817	50.9	6,479	49.8	338	105.2	6,893	49.1	△ 75	98.9
Gross profit	6,580	49.1	6,526	50.2	54	100.8	7,153	50.9	△ 573	92.0
SG&A expenses	3,796	28.3	3,599	27.7	197	105.5	3,928	28.0	△ 131	96.7
Operating income	2,784	20.8	2,927	22.5	△ 142	95.1	3,225	23.0	△ 441	86.3
Other income	66		129		△ 63		9		56	
Other expenses	3		5		△ 2		10		△ 6	
Ordinary income	2,847	21.3	3,051	23.5	△ 204	93.3	3,225	23.0	△ 378	88.3
Extraordinary income	4		28		△ 23		_		4	
Extraordinary expenses	30		3		26		25		5	
Income before income taxes	2,820	21.1	3,075	23.6	△ 254	91.7	3,200	22.8	△ 379	88.1
Corporation tax, etc.	1,163		1,217		△ 53		1,272		△ 109	
(Tax burden)	41.3%		39.6%				39.8%			
Net income	1,657	12.4	1,858	14.3	△ 201	89.2	1,927	13.7	△ 270	86.0

EPS (total shares) ¥117.96 ¥101.41 ¥113.71 EPS (total shares)
Parent (total shares)
Number of shares outstanding
Weighted-average number of share:
outstanding (after deducting treasury shares) ¥106.27 16,341,155 ¥119.40 16,341,155 ¥123.75 16,341,155

15,594,062 15,563,272

### Fiscal 2006 Statements of Income (Full-year revised plan; Non-consolidated)

First Half ¥ millions, rounded down

	Sept. 2006 Inte	erim Results	Sept. 2005 Int	erim Results	Year-on-Year	Comparison	Sept. 2006 Initial		Initial Plan Co	mparison		
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%		
Net sales	13,397	100.0	13,005	100.0	392	103.0	14,046	100.0	△ 649	95.4		
Cost of Sales	6,817	50.9	6,479	49.8	338	105.2	6,893	49.1	△ 75	98.9		
Gross profit	6,580	49.1	6,526	50.2	54	100.8	7,153	50.9	△ 573	92.0		
SG&A expenses	3,796	28.3	3,599	27.7	197	105.5	3,928	28.0	△ 131	96.7		
Operating income	2,784	20.8	2,927	22.5	△ 142	95.1	3,225	23.0	△ 441	86.3		
Other income	66		129		△ 63		9		56			
Other expenses	3		5		Δ2		10		Δ 6			
Ordinary income	2,847	21.3	3,051	23.5	△ 204	93.3	3,225	23.0	△ 378	88.3		
Extraordinary income	4		28		△ 23		-		4			
Extraordinary expenses	30		3		26		25		5			
Income before income taxes	2,820	21.1	3,075	23.6	△ 254	91.7	3,200	22.8	△ 379	88.1		
Corporation tax, etc.	1,163		1,217		△ 53		1,272		△ 109			
(Tax burden)	41.3%		39.6%				39.8%					
Net income	1,657	12.4	1,858	14.3	△ 201	89.2	1,927	13.7	△ 270	86.0		
EPS (total shares)	¥101.41		¥113.71				¥117.96					
EPS (minus treasury shares)	¥106.27		¥119.40				¥123.75					
Number of shares outstanding	16,341,155		16,341,155				16,341,155					

Net incom
EPS (total shares)
EPS (minus treasury shares)
Number of shares outstanding
Weighted-average number of shares
outstanding (after deducting treasury shares)

15,594,062

15,563,272

15,576,799

#### **Second Half**

¥ millions, rounded down

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	Fiscal 2006 R	evised Plan	Fiscal 200	5 Results	Year-on-Year	Comparison	Fiscal 2006	Initial Plan	Initial Plan C	omparison
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	13,562	100.0	13,383	100.0	178	101.3	14,353	100.0	△ 790	94.5
Cost of Sales	6,882	50.8	6,807	50.9	75	101.1	7,070	49.3	△ 187	97.4
Gross profit	6,679	49.2	6,576	49.1	102	101.6	7,282	50.7	△ 603	91.7
SG&A expenses	3,753	27.7	3,774	28.2	△ 21	99.4	3,921	27.3	△ 168	95.7
Operating income	2,925	21.6	2,801	20.9	124	104.4	3,361	23.4	△ 435	87.0
Other income	98		219		△ 121		10		88	
Other expenses	1		35		△ 33		9		△ 8	
Ordinary income	3,022	22.3	2,986	22.3	36	101.2	3,361	23.4	△ 338	89.9
Extraordinary income	0		0		Δ0		-		0	
Extraordinary expenses	14		16		△ 2		25		Δ 10	
Income before income taxes	3,009	22.2	2,970	22.2	38	101.3	3,336	23.2	△ 327	90.2
Corporation tax, etc.	1,186		1,170		15		1,326		△ 140	
(Tax burden)	39.4%	, and the second second	39.4%				39.8%	•		
Net income	1,822	13.4	1,799	13.4	23	101.3	2,009	14.0	△ 186	90.7

Full-year ¥ millions, rounded down

·	Fiscal 2006 R	levised Plan	Fiscal 200	5 Results	Year-on-Year	Comparison	Fiscal 2006	Initial Plan	Initial Plan C	omparison
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	26,960	100.0	26,388	100.0	571	102.2	28,400	100.0	△ 1,440	94.9
Cost of Sales	13,700	50.8	13,286	50.3	413	103.1	13,963	49.2	△ 263	98.1
Gross profit	13,260	49.2	13,102	49.7	157	101.2	14,436	50.8	△ 1,176	91.8
SG&A expenses	7,550	28.0	7,373	27.9	176	102.4	7,850	27.6	△ 300	96.2
Operating income	5,710	21.2	5,728	21.7	△ 18	99.7	6,586	23.2	△ 876	86.7
Other income	165		349		△ 184		20		145	
Other expenses	5		40		△ 35		20		△ 15	
Ordinary income	5,870	21.8	6,037	22.9	△ 167	97.2	6,586	23.2	△ 716	89.1
Extraordinary income	5		29		△ 24		-		5	
Extraordinary expenses	45		20		24		50		△ 5	
Income before income taxes	5,830	21.6	6,045	22.9	△ 215	96.4	6,536	23.0	△ 706	89.2
Corporation tax, etc.	2,350		2,388		△ 38		2,599		△ 249	
(Tax burden)	40.3%		40.1%				39.8%			
Net income	3,480	12.9	3,657	13.9	△ 177	95.1	3,937	13.9	△ 457	88.4
EPS (total shares)	¥212.96		¥219.73				¥240.94			
EPS (minus treasury shares) Number of shares outstanding Weighted-average number of shares	¥223.14 16,341,155		¥230.64 16,341,155				¥252.76 16,341,155			

Net incom
EPS (total shares)
EPS (minus treasury shares)
Number of shares outstanding
Weighted-average number of shares
outstanding (after deducting treasury
shares)

¥223.14 16,341,155 15,595,394

15,567,955

15,576,799

## **Interim-Term Manufacturing Costs (Non-consolidated)**

## **Manufacturing Costs**

¥	millions.	rounded	down

	1998.9	1999.9	2000.9	2001.9	2002.9	2003.9	2004.9	2005.9	2006.9
Materials	2,583	2,520	3,115	3,708	3,618	3,655	3,802	3,615	4,274
Personnel	572	609	621	679	673	806	722	795	771
Outsourcing	658	240	109	111	117	120	109	72	84
Others	802	773	895	860	682	1,404	1,332	1,461	1,543
Total	4,616	4,142	4,742	5,359	5,091	5,986	5,967	5,944	6,674

Change (%)

	1998.9	1999.9	2000.9	2001.9	2002.9	2003.9	2004.9	2005.9	2006.9
Materials	15.8	△ 2.4	23.6	19.0	△ 2.4	1.0	4.0	△ 4.9	18.2
Personnel	2.5	6.4	2.1	9.2	△ 0.9	19.8	△ 10.4	10.1	△ 3.0
Outsourcing	13.1	△ 63.5	△ 54.5	1.4	5.6	2.5	△ 8.7	△ 34.0	16.6
Others	1.0	△ 3.6	15.8	△ 3.9	△ 20.7	106.0	△ 5.1	9.7	5.6
Total	10.8	△ 10.3	14.5	13.0	△ 5.0	17.6	△ 0.3	△ 0.4	12.3

% of total (%)

	1998.9	1999.9	2000.9	2001.9	2002.9	2003.9	2004.9	2005.9	2006.9
Materials	56.0	60.8	65.7	69.2	71.1	61.1	63.7	60.8	64.0
Personnel	12.4	14.7	13.1	12.7	13.2	13.5	12.1	13.4	11.6
Outsourcing	14.3	5.8	2.3	2.1	2.3	2.0	1.8	1.2	1.3
Others	17.4	18.7	18.9	16.1	13.4	23.5	22.3	24.6	23.1
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Materials and outsourcing	70.2	66.6	68.0	71.3	73.4	63.1	65.6	62.0	65.3

□ Others (¥ millions) **Manufacturing Costs** ■ Outsourcing 8,000 ■ Personnel 7,000 ■ Materials 6,000 5,000 4,000 3,000 2,000 1,000 1998.9 1999.9 2000.9 2001.9 2002.9 2003.9 2004.9 2005.9 2006.9

