



Fiscal 2006 Supplementary Materials

HOGY MEDICAL Co., Ltd.

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(Notes Concerning Forward-Looking Statements)

Projections throughout these materials are provided as a reference for investors. They are based on estimates and forecasts, and shall not be regarded as pledges or guarantees. They shall be used on the full acknowledgment that actual results may naturally differ from projections.

Fiscal 2006 Statements of Income (Consolidated)

First Quarter Results

¥ millions, rounded down

	June 2006 First Quarter Results		June 2005 First Quarter Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	6,688	100.0	6,429	100.0	258	104.0	6,903	100.0	△ 214	96.9
Cost of Sales	3,330	49.8	3,088	48.0	242	107.8	3,270	47.4	59	101.8
Gross profit	3,357	50.2	3,341	52.0	16	100.5	3,632	52.6	△ 274	92.4
SG&A expenses	1,835	27.4	1,805	28.1	30	101.7	1,955	28.3	△ 119	93.9
Operating income	1,521	22.8	1,535	23.9	△ 13	99.1	1,676	24.3	△ 154	90.8
Other income	14		61		△ 46		7		6	
Other expenses	3		1		2		5		△ 1	
Ordinary income	1,532	22.9	1,595	24.8	△ 62	96.1	1,679	24.3	△ 146	91.3
Extraordinary income	-		2		△ 2		-		-	
Extraordinary expenses	0		2		△ 2		-		0	
Income before income taxes and minority interests	1,532	22.9	1,594	24.8	△ 62	96.1	1,679	24.3	△ 147	91.2
Corporation tax, inhabitants' taxes, etc.	599		611		△ 11		693		△ 93	
(Tax burden)	39.1%		38.3%				41.3%			
Minority interests	0		0		0		0		0	
Net income	932	13.9	982	15.3	△ 50	94.9	985	14.3	△ 53	94.6
EPS (total shares)	¥57.05		¥60.14				¥60.32			
EPS (minus treasury shares)	¥59.79		¥63.15				¥63.28			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,592,545		15,563,442				15,576,799			

First Half Results

¥ millions, rounded down

	Sept. 2006 Interim Results		Sept. 2005 Interim Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	13,422	100.0	13,023	100.0	398	103.1	14,046	100.0	△ 624	95.6
Cost of Sales	6,668	49.7	6,267	48.1	401	106.4	6,677	47.5	△ 8	99.9
Gross profit	6,753	50.3	6,756	51.9	△ 2	100.0	7,369	52.5	△ 615	91.6
SG&A expenses	3,796	28.3	3,599	27.7	197	105.5	3,928	28.0	△ 131	96.7
Operating income	2,957	22.0	3,157	24.2	△ 200	93.7	3,441	24.5	△ 484	85.9
Other income	73		134		△ 60		15		57	
Other expenses	4		5		△ 1		10		△ 5	
Ordinary income	3,026	22.5	3,286	25.2	△ 259	92.1	3,447	24.5	△ 420	87.8
Extraordinary income	4		28		△ 23		-		4	
Extraordinary expenses	30		3		26		25		5	
Income before income taxes and minority interests	3,000	22.4	3,310	25.4	△ 310	90.6	3,422	24.4	△ 422	87.7
Corporation tax, inhabitants' taxes, etc.	1,215		1,289		△ 73		1,376		△ 161	
(Tax burden)	40.5%		38.9%				40.2%			
Minority interests	0		0		0		0		0	
Net income	1,784	13.3	2,020	15.5	△ 236	88.3	2,045	14.6	△ 261	87.2
EPS (total shares)	¥109.18		¥123.66				¥125.17			
EPS (minus treasury shares)	¥114.41		¥129.84				¥131.31			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,594,062		15,563,272				15,576,799			

Third Quarter Results (Cumulative)

¥ millions, rounded down

	Dec. 2006 Third Quarter Results		Dec. 2005 Third Quarter Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	20,835	100.0	20,194	100.0	640	103.2	21,778	100.0	△ 943	95.7
Cost of Sales	10,237	49.1	9,816	48.6	421	104.3	10,363	47.6	△ 125	98.8
Gross profit	10,597	50.9	10,378	51.4	219	102.1	11,415	52.4	△ 817	92.8
SG&A expenses	5,717	27.5	5,448	27.0	269	104.9	5,920	27.2	△ 202	96.6
Operating income	4,880	23.4	4,929	24.4	△ 49	99.0	5,494	25.2	△ 614	88.8
Other income	87		256		△ 168		23		63	
Other expenses	12		6		5		15		△ 2	
Ordinary income	4,954	23.8	5,178	25.6	△ 223	95.7	5,503	25.3	△ 548	90.0
Extraordinary income	4		28		△ 23		-		4	
Extraordinary expenses	33		19		14		25		8	
Income before income taxes and minority interests	4,925	23.6	5,187	25.7	△ 261	95.0	5,478	25.2	△ 552	89.9
Corporation tax, inhabitants' taxes, etc.	1,967		2,012		△ 44		2,182		△ 214	
(Tax burden)	39.9%		38.8%				39.8%			
Minority interests	1		0		0		1		0	
Net income	2,956	14.2	3,173	15.7	△ 217	93.2	3,295	15.1	△ 338	89.7
EPS (total shares)	¥180.94		¥194.23				¥201.64			
EPS (minus treasury shares)	¥190.18		¥203.91				¥211.54			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,547,241		15,565,175				15,576,799			

Full-year Results

¥ millions, rounded down

	Fiscal 2006 Results		Fiscal 2005 Results		Year-on-Year Comparison		Fiscal 2006 Revised Plan		Comparison With Revised Plan	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	27,293	100.0	26,434	100.0	859	103.3	27,000	100.0	293	101.1
Cost of Sales	13,490	49.4	12,860	48.6	630	104.9	13,340	49.4	150	101.1
Gross profit	13,803	50.6	13,574	51.4	229	101.7	13,660	50.6	143	101.1
SG&A expenses	7,745	28.4	7,373	27.9	371	105.0	7,550	28.0	195	102.6
Operating income	6,058	22.2	6,200	23.5	△ 142	97.7	6,110	22.6	△ 51	99.2
Other income	116		278		△ 162		105		11	110.5
Other expenses	34		40		△ 6		5		29	687.9
Ordinary income	6,139	22.5	6,438	24.4	△ 298	95.4	6,210	23.0	△ 70	98.9
Extraordinary income	0		29		△ 29		5		4	
Extraordinary expenses	37		20		16		45		△ 7	
Income before income taxes and minority interests	6,102	22.4	6,446	24.4	△ 344	94.7	6,170	22.9	△ 67	98.9
Corporation tax, inhabitants' taxes, etc.	2,479		2,535		△ 56		2,478		0	
(Tax burden)	40.6%		39.3%				40.2%			
Minority interests	1		1		0		1		△ 0	
Net income	3,621	13.3	3,909	14.8	△ 287	92.6	3,690	13.7	△ 68	98.2
EPS (total shares minus directors')	¥221.64		¥235.15				¥225.81			
EPS (minus treasury shares and directors' bonuses)	¥234.69		¥246.83				¥243.14			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,432,405		15,567,955				15,176,192			

Fiscal 2006 Statements of Income by Quarter (Consolidated)

Fiscal 2006 Results

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	6,688	6,733	7,412	6,458
Cost of Sales	3,330	3,337	3,568	3,253
Gross profit	3,357	3,396	3,843	3,205
SG&A expenses	1,835	1,960	1,921	2,027
Operating income	1,521	1,435	1,922	1,178
Other income	14	59	13	28
Other expenses	3	0	8	21
Ordinary income	1,532	1,493	1,928	1,185
Extraordinary income	-	4	-	△ 4
Extraordinary expenses	0	30	2	4
Income before income taxes and minority interests	1,532	1,467	1,925	1,176
Corporation tax, inhabitants' taxes, (Tax burden)	599	615	752	511
Minority interests	39.1%	41.9%	39.1%	43.5%
Net income	932	851	1,172	665

¥ millions, rounded down

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	13,422	20,835	27,293
Cost of Sales	6,668	10,237	13,490
Gross profit	6,753	10,597	13,803
SG&A expenses	3,796	5,717	7,745
Operating income	2,957	4,880	6,058
Other income	73	87	116
Other expenses	4	12	34
Ordinary income	3,026	4,954	6,139
Extraordinary income	4	4	0
Extraordinary expenses	30	33	37
Income before income taxes and minority interests	3,000	4,925	6,102
Corporation tax, inhabitants' taxes, (Tax burden)	1,215	1,967	2,479
Minority interests	40.5%	39.9%	40.6%
Net income	1,784	2,956	3,621

Fiscal 2005 Results

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	6,429	6,594	7,170	6,240
Cost of Sales	3,088	3,178	3,548	3,043
Gross profit	3,341	3,415	3,621	3,196
SG&A expenses	1,805	1,793	1,849	1,925
Operating income	1,535	1,621	1,771	1,271
Other income	61	72	122	22
Other expenses	1	3	1	33
Ordinary income	1,595	1,691	1,892	1,259
Extraordinary income	2	25	-	0
Extraordinary expenses	2	0	15	1
Income before income taxes and minority interests	1,594	1,715	1,877	1,259
Corporation tax, inhabitants' taxes, (Tax burden)	611	677	723	523
Minority interests	38.3%	39.5%	38.5%	41.6%
Net income	982	1,037	1,153	735

¥ millions, rounded down

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	13,023	20,194	26,434
Cost of Sales	6,267	9,816	12,860
Gross profit	6,756	10,378	13,574
SG&A expenses	3,599	5,448	7,373
Operating income	3,157	4,929	6,200
Other income	134	256	278
Other expenses	5	6	40
Ordinary income	3,286	5,178	6,438
Extraordinary income	28	28	29
Extraordinary expenses	3	19	20
Income before income taxes and minority interests	3,310	5,187	6,446
Corporation tax, inhabitants' taxes, (Tax burden)	1,289	2,012	2,535
Minority interests	38.9%	38.8%	39.3%
Net income	2,020	3,173	3,909

Change(Amount)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	258	139	242	218
Cost of Sales	242	158	19	209
Gross profit	16	△ 19	222	9
SG&A expenses	30	167	71	102
Operating income	△ 13	△ 186	150	△ 93
Other income	△ 46	△ 13	△ 108	6
Other expenses	2	△ 3	6	△ 12
Ordinary income	△ 62	△ 197	35	△ 74
Extraordinary income	△ 2	△ 21	-	△ 5
Extraordinary expenses	△ 2	29	△ 12	2
Income before income taxes and minority interests	△ 62	△ 248	48	△ 82
Corporation tax, inhabitants' taxes, (Tax burden)	△ 11	△ 62	29	△ 11
Minority interests	0	0	0	△ 0
Net income	△ 50	△ 186	19	△ 70

¥ millions, rounded down

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	398	640	859
Cost of Sales	401	421	630
Gross profit	△ 2	219	229
SG&A expenses	197	269	371
Operating income	△ 200	△ 49	△ 142
Other income	△ 60	△ 168	△ 162
Other expenses	△ 1	5	△ 6
Ordinary income	△ 259	△ 223	△ 298
Extraordinary income	△ 23	△ 23	△ 29
Extraordinary expenses	26	14	16
Income before income taxes and minority interests	△ 310	△ 261	△ 344
Corporation tax, inhabitants' taxes, (Tax burden)	△ 73	△ 44	△ 56
Minority interests	0	0	0
Net income	△ 236	△ 217	△ 287

Change(%)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	104.0	102.1	103.4	103.5
Cost of Sales	107.8	105.0	100.6	106.9
Gross profit	100.5	99.4	106.1	100.3
SG&A expenses	101.7	109.3	103.9	105.3
Operating income	99.1	88.5	108.5	92.7
Other income				
Other expenses				
Ordinary income	96.1	88.3	101.9	94.1
Extraordinary income				
Extraordinary expenses				
Income before income taxes and minority interests	96.1	85.5	102.6	93.4
Corporation tax, inhabitants' taxes, (Tax burden)				
Minority interests				
Net income	94.9	82.1	101.7	90.4

(%)

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	103.1	103.2	103.3
Cost of Sales	106.4	104.3	104.9
Gross profit	100.0	102.1	101.7
SG&A expenses	105.5	104.9	105.0
Operating income	93.7	99.0	97.7
Other income			
Other expenses			
Ordinary income	92.1	95.7	95.4
Extraordinary income			
Extraordinary expenses			
Income before income taxes and minority interests	90.6	95.0	94.7
Corporation tax, inhabitants' taxes, (Tax burden)			
Minority interests			
Net income	88.3	93.2	92.6

Fiscal 2006 Breakdown

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	100.0	100.0	100.0	100.0
Cost of Sales	49.8	49.6	48.1	50.4
Gross profit	50.2	50.4	51.9	49.6
SG&A expenses	27.4	29.1	25.9	31.4
Operating income	22.8	21.3	25.9	18.2
Other income				
Other expenses				
Ordinary income	22.9	22.2	26.0	18.3
Extraordinary income				
Extraordinary expenses				
Income before income taxes and minority interests	22.9	21.8	26.0	18.2
Corporation tax, inhabitants' taxes, (Tax burden)				
Minority interests				
Net income	13.9	12.7	15.8	10.3

(%)

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	100.0	100.0	100.0
Cost of Sales	49.7	49.1	49.4
Gross profit	50.3	50.9	50.6
SG&A expenses	28.3	27.5	28.4
Operating income	22.0	23.4	22.2
Other income			
Other expenses			
Ordinary income	22.5	23.8	22.5
Extraordinary income			
Extraordinary expenses			
Income before income taxes and minority interests	22.4	23.6	22.4
Corporation tax, inhabitants' taxes, (Tax burden)			
Minority interests			
Net income	13.3	14.2	13.3

Fiscal 2007 Projected Statements of Income (Consolidated)

Cumulative

¥ millions, rounded down

	First Half	% of total	Full-year	% of total
Net sales	14,070	100.0	28,670	100.0
Operating income	3,390	24.1	7,000	24.4
Ordinary income	3,387	24.1	6,990	24.4
Net income	2,020	14.4	4,140	14.4

EPS (before deducting treasury shares)

¥124.67

¥254.02

EPS (minus treasury shares)

¥135.51

¥276.11

16,341,155 Number of shares outstanding

15,033,689 Shares outstanding at FY2006 year-end
(deducting treasury shares)

Fiscal 2006 Results

Net sales	13,422	100.0	27,293	100.0
Operating income	2,957	22.0	6,058	22.2
Ordinary income	3,026	22.5	6,139	22.5
Net income	1,784	13.3	3,621	13.3

Change (Amount and %)

Net sales	647	104.8	1,376	105.0
Operating income	432	114.6	941	115.5
Ordinary income	360	111.9	850	113.8
Net income	235	113.2	518	114.3

Fiscal 2006 Sales Results by Product Line (Consolidated)

First Half Results

¥ millions, rounded down

	Sept. 2006 Interim Results		Sept. 2005 Interim Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Sterilization products	1,915	14.3	1,970	15.1	△ 55	97.2	2,020	14.4	△ 105	94.8
Surgical products	11,011	82.0	10,488	80.5	522	105.0	11,505	81.9	△ 494	95.7
Treatment products	153	1.1	174	1.3	△ 20	88.1	149	1.1	3	102.6
Others	342	2.6	390	3.0	△ 47	87.8	371	2.6	△ 28	92.4
Total	13,422	100.0	13,023	100.0	398	103.1	14,046	100.0	△ 624	95.6

Itemized surgical products

Sontara	5,317	39.6	5,414	41.6	△ 97	98.2	5,464	38.9	△ 146	97.3
Other non-woven products	652	4.9	675	5.2	△ 23	96.6	696	5.0	△ 44	93.7
Kit products	4,996	37.2	4,351	33.4	645	114.8	5,302	37.8	△ 306	94.2
Steel instruments	44	0.3	46	0.4	△ 2	95.7	41	0.3	3	107.8

Itemized external sales by subsidiary

Sontara	24		18				-			
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Third Quarter Results (Cumulative)

¥ millions, rounded down

	Dec. 2006 Third Quarter Results		Dec. 2005 Third Quarter Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Sterilization products	2,941	14.1	3,024	15.0	△ 82	97.3	3,098	14.2	△ 157	94.9
Surgical products	17,144	82.3	16,320	80.8	823	105.0	17,886	82.1	△ 742	95.8
Treatment products	234	1.1	258	1.3	△ 23	90.9	226	1.0	8	103.9
Others	514	2.5	591	2.9	△ 76	87.1	566	2.6	△ 51	90.8
Total	20,835	100.0	20,194	100.0	640	103.2	21,778	100.0	△ 943	95.7

Itemized surgical products

Sontara	8,215	39.4	8,333	41.3	△ 117	98.6	8,406	38.6	△ 191	97.7
Other non-woven products	1,044	5.0	1,059	5.2	△ 14	98.7	1,097	5.0	△ 52	95.2
Kit products	7,816	37.5	6,861	34.0	954	113.9	8,321	38.2	△ 505	93.9
Steel instruments	67	0.3	67	0.3	0	101.1	61	0.3	6	110.6

Itemized external sales by subsidiary

Sontara	39		32				-			
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Full-year Results

¥ millions, rounded down

	Fiscal 2006 Results		Fiscal 2005 Results		Year-on-Year Comparison		Fiscal 2006 Revised Plan		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Sterilization products	3,782	13.9	3,934	14.9	△ 151	96.2	3,776	14.0	5	100.2
Surgical products	22,531	82.6	21,410	81.0	1,121	105.2	22,263	82.5	268	101.2
Treatment products	318	1.2	335	1.3	△ 17	94.9	303	1.1	14	104.8
Others	661	2.4	754	2.9	△ 93	87.6	655	2.4	5	100.8
Total	27,293	100.0	26,434	100.0	859	103.3	27,000	100.0	293	101.1

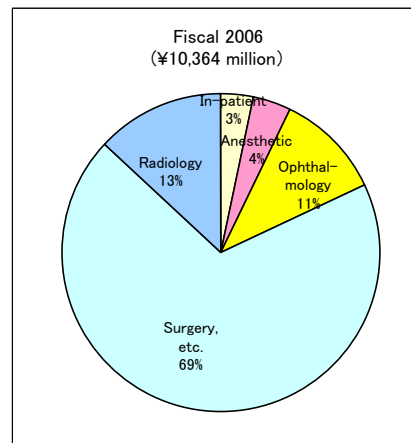
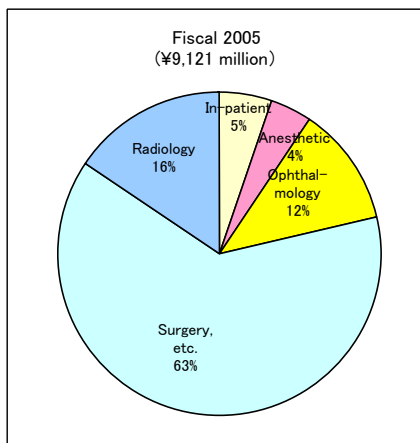
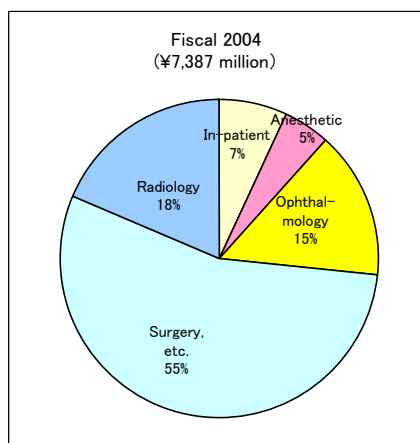
Itemized surgical products

Sontara	10,698	39.2	10,807	40.9	△ 108	99.0	10,520	39.0	178	101.7
Other non-woven products	1,379	5.1	1,395	5.3	△ 15	98.9	1,338	5.0	41	103.1
Kit products	10,364	38.0	9,121	34.5	1,243	113.6	10,322	38.2	42	100.4
Steel instruments	89	0.3	86	0.3	2	102.4	82	0.3	6	108.4

Itemized external sales by subsidiary

Sontara	83		46				40			
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Sales Composition by Kit Treatment Category



Fiscal 2007 Sales Plan by Product Line (Consolidated)

¥ millions, rounded down

	First Half	Full-year
Sterilization products	1,862	3,620
Surgical products	11,716	24,139
Treatment products	159	307
Others	331	602
Total	14,070	28,670

Itemized surgical products

Sontara	5,353	10,771
Other non-woven products	686	1,359
Kit products	5,630	11,919
Steel instruments	46	88
Itemized external sales by subsidiary		
Sontara	20	70

¥ millions, rounded down

Change (Amount)	First Half	Full-year
Sterilization products	△ 52	△ 161
Surgical products	705	1,607
Treatment products	6	△ 11
Others	△ 11	△ 58
Total	647	1,376

Itemized surgical products

Sontara	35	72
Other non-woven products	33	△ 20
Kit products	634	1,555
Steel instruments	1	△ 0
Itemized external sales by subsidiary		
Sontara	△ 4	△ 13

(%)

Net Sales Breakdown	First Half	Full-year
Sterilization products	13.2	12.6
Surgical products	83.3	84.2
Nursing care and welfare products	0.0	0.0
Others	2.4	2.1
Total	100.0	100.0

Itemized surgical products

Sontara	38.0	37.6
Other non-woven products	4.9	4.7
Kit products	40.0	41.6
Steel instruments	0.3	0.3
Itemized external sales by subsidiary		
Sontara	0.1	0.2

¥ millions, rounded down

Fiscal 2006 Net Sales	First Half	Full-year
Sterilization products	1,915	3,782
Surgical products	11,011	22,531
Treatment products	153	318
Others	342	661
Total	13,422	27,293

Itemized surgical products

Sontara	5,317	10,698
Other non-woven products	652	1,379
Kit products	4,996	10,364
Steel instruments	44	89
Itemized external sales by subsidiary		
Sontara	24	83

(%)

Change (%)	First Half	Full-year
Sterilization products	97.2	95.7
Surgical products	106.4	107.1
Treatment products	104.1	96.5
Others	96.7	91.1
Total	104.8	105.0

Itemized surgical products

Sontara	100.7	100.7
Other non-woven products	105.2	98.5
Kit products	112.7	115.0
Steel instruments	104.3	99.7
Itemized external sales by subsidiary		
Sontara	81.9	83.9

SG&A and Other Income/Expenses (Actual and Forecast, Consolidated)

SG&A Expenses

¥ millions, rounded down

	Fiscal 2006 Results	Fiscal 2005 Results	Year-on- Year Comparison	Fiscal 2006 Revised Plan	Comparison With Revised Plan	Fiscal 2007 Plan	Year-on- Year Comparison
Packaging and transportation	688	666	22	685	2	692	3
Losses on doubtful accounts	0	0	0	0	-	-	△0
Samples	405	468	△ 63	420	△ 15	450	44
Advertising	47	58	△ 10	62	△ 14	103	55
Personnel	3,407	3,296	111	3,422	△ 14	3,443	35
Travel	364	374	△ 9	376	△ 11	352	△ 12
Communication	98	110	△ 12	97	0	101	3
Consumables	89	107	△ 18	96	△ 6	87	△ 1
Taxes and public charges	179	177	2	190	△ 10	222	42
Depreciation	827	504	322	825	1	824	△ 2
Testing and research	212	258	△ 46	190	21	283	71
Land and housing rent	457	427	30	456	1	471	13
Miscellaneous	518	483	35	296	222	535	17
Others	447	439	7	428	18	431	△ 15
Total	7,745	7,373	371	7,550	195	8,000	254

Other Income/Expenses

¥ millions, rounded down

	Fiscal 2006 Results	Fiscal 2005 Results	Year-on- Year Comparison	Fiscal 2006 Revised Plan	Comparison With Revised Plan	Fiscal 2007 Plan	Year-on- Year Comparison
Interest received	15	13	2	15	0	14	△0
Interest on negotiable securities	0	17	△ 17	-	0	-	△0
Dividend received	0	0	△0	0	0	20	20
(Total financial earnings)	15	31	△ 15	15	0	35	19
Foreign exchange gain	18	174	△ 155	-	18	-	△ 18
Miscellaneous income	81	72	9	89	△ 8	24	△ 56
Total Other income	116	278	△ 162	105	11	60	△ 56
Paid interest	23	-	23	-	23	64	41
(Total financial expenses)	23	-	23	-	23	64	41
Miscellaneous losses	11	40	△ 29	5	6	5	△ 5
Total non-operating expenses	34	40	△ 6	5	29	70	35

Capital Expenditures and Depreciation Expenses (Actual and Forecast, Consolidated)

Capital Expenditures

	Capital Expenditures	Year-on-Year Comparison
Fiscal 1996	2,339	99.2
Fiscal 1997	3,531	151.0
Fiscal 1998	477	13.5
Fiscal 1999	3,046	638.5
Fiscal 2000	1,571	51.6
Fiscal 2001	6,386	406.3
Fiscal 2002	6,155	96.4
Fiscal 2003	2,606	42.3
Fiscal 2004	3,745	143.7
Fiscal 2005	5,266	140.6
Fiscal 2006	1,471	27.9
Fiscal 2007	549	37.3

Depreciation Expenses

¥ millions, rounded down

	SG&A Expenses	Year-on-Year Comparison	Manufacturing Costs	Year-on-Year Comparison	Total Depreciation Expenses	Year-on-Year Comparison
Fiscal 1996	349	88.1	1,070	137.1	1,419	120.6
Fiscal 1997	441	126.5	1,102	103.0	1,543	108.7
Fiscal 1998	617	139.8	1,083	98.3	1,700	110.2
Fiscal 1999	570	92.4	985	91.0	1,556	91.5
Fiscal 2000	518	90.8	1,001	101.5	1,519	97.6
Fiscal 2001	491	94.8	845	84.4	1,336	88.0
Fiscal 2002	636	129.5	822	97.2	1,458	109.1
Fiscal 2003	585	92.1	1,914	232.9	2,500	171.5
Fiscal 2004	502	85.8	1,733	90.5	2,236	89.4
Fiscal 2005	504	100.4	1,812	104.6	2,316	103.6
Fiscal 2006	827	164.1	2,086	115.1	2,914	125.8
Fiscal 2007	824	99.6	1,951	93.5	2,776	95.3

Note: Figures for Fiscal 2007 are Company forecasts.

Depreciation at P.T. HOGY INDONESIA are indicated in manufacturing costs.

Fiscal 1996	Tsukuba Sterilization Center buildings:516,Tsukuba Distribution Center buildings,etc.:989, No. 2 Plant equipment:169,electronic mail,etc.:127, P.T. Hogy expansion,etc.:391
Fiscal 1997	Tsukuba Distribution Center buildings:1,188, equipment:852, No. 2 Plant equipment:360, No. 2 Plant land:42, P.T. Hogy expansion and equipment, etc.:994
Fiscal 1998	No. 2 Plant equipment:220, Tsukuba Distribution Center:21, Computers for head office and other facilities:73
Fiscal 1999	Head office land:2,381, No. 2 Plant equipment:460, No. 1 Plant equipment:52
Fiscal 2000	Head office building:956, No. 2 Plant equipment:218, Distribution center 202
Fiscal 2001	Head office building, etc.:2,070, Kit Plant:4,039, No. 2 Plant equipment:148
Fiscal 2002	Kit Plant building:5,274, No. 2 Plant equipment:273
Fiscal 2003	Kit Plant machinery and equipment:1,961, Kit Plant building peripheral equipment:393
Fiscal 2004	Operamaster expansion line:1,576, New distribution center:826
Fiscal 2005	Operamaster expansion line:1,469, New distribution center:1,947
Fiscal 2006	New distribution center:886
Fiscal 2007	Computers for head office and other facilities: 70

Balance Sheets (Major Changes)/Statements of Cash Flows (Consolidated)

Major Changes on Balance Sheets

¥ millions, rounded down

	Balance at March 31, 2007	Change		Balance at March 31, 2007	Change
Current assets	23,061	2,425	Current liabilities	6,135	△ 370
Cash and bank deposits	8,113	1,787	Notes and accounts payable	2,999	△ 450
Notes and accounts receivable	8,924	1,179	Accrued expenses	86	△ 159
Short-term investments	-	-	Long-term loans due within 1 year	1,000	1,000
Inventories	5,327	△ 323	Income taxes	1,198	△ 106
Others	695	△ 218	Allowance for employees' bonuses	366	7
			Payable notes for equipment	65	△ 547
			Others	418	△ 114
Fixed assets	36,170	866	Long-term liabilities	5,065	3,026
Property, plant and equipment	30,460	△ 1,655	Long-term loans	3,925	3,925
Buildings and structures	13,969	394	Others	1,140	△ 898
Machinery, equipment and vehicles	8,586	953	Total liabilities	11,200	2,655
Land	7,472	2	Total net assets	48,031	-
Construction in progress	4	△ 2,913	Common stock	7,123	-
Others	427	△ 92	Capital surplus	8,336	-
Intangibles	533	213	Retained earnings	38,626	-
Investments and others	5,176	2,309	Treasury stock	△ 7,099	-
Investments securities	2,793	2,586	Others	1,044	-
Others	2,382	△ 276			
Total assets	59,231	3,292	Total liabilities and shareholders' equity	59,231	3,292

* Comparison with end of previous fiscal year:

Equity ratio decreased from 84.7% at the end of the previous fiscal year to 81.1%.

Comments on change in central item

Cash and bank deposits	loans from financial institutions	Payable notes for equipment	settlement
Notes and accounts receivable	Increase in operating income	(Long-term loans due within 1 year)loans	From financial institutions
Buildings and structures . Machinery, equipment and vehicles	Transfer from construction in progress	Retained earnings	From net profit
Construction in progress	Transfer to main account	Treasury stock	purchases of treasury stock
Investment securities	Acquisition of investment securities		

Statements of Cash Flows

¥ millions, rounded down

I Operating activities	5,355	Income before income taxes and minority interests	6,102
		Depreciation	2,914
		Increase in notes and accounts receivable	△ 1,175
		Income taxes paid	△ 2,573
II Investing activities	△ 4,642	Acquisition of investment securities	△ 2,551
		Capital expenditures	△ 1,828
III Financing activities	1,035	Long-term loans	5,000
		Purchase of treasury stock	△ 2,700
		Cash dividends paid	△ 1,300
IV Effect of exchange rate changes	21		
Net changes in cash and cash equivalents	1,770		

Fiscal 2006 Statements of Income (Non-Consolidated)
First Quarter Results

¥ millions, rounded down

	June 2006 First Quarter Results		June 2005 First Quarter Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	6,677	100.0	6,422	100.0	255	104.0	6,903	100.0	△ 225	96.7
Cost of Sales	3,406	51.0	3,182	49.5	224	107.0	3,384	49.0	21	100.6
Gross profit	3,271	49.0	3,240	50.5	31	101.0	3,518	51.0	△ 247	93.0
SG&A expenses	1,835	27.5	1,805	28.1	30	101.7	1,955	28.3	△ 119	93.9
Operating income	1,435	21.5	1,434	22.3	0	100.1	1,562	22.6	△ 127	91.8
Other income	10		59		△ 48		4		6	
Other expenses	3		1		2		5		△ 1	
Ordinary income	1,442	21.6	1,492	23.2	△ 50	96.6	1,562	22.6	△ 120	92.3
Extraordinary income	-		2		△ 2		-		-	
Extraordinary expenses	0		2		△ 2		-		0	
Income before income taxes	1,441	21.6	1,491	23.2	△ 49	96.7	1,562	22.6	△ 120	92.3
Corporation tax, inhabitants' taxes, etc.	573		580		△ 6		621		△ 48	
(Tax burden)	39.8%		39.9%				39.8%			
Net income	868	13.0	911	14.2	△ 43	95.3	941	13.6	△ 72	92.3
EPS (total shares)	¥53.15		¥55.80				¥57.60			
EPS (minus treasury shares)	¥55.70		¥58.58				¥60.42			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,592,545		15,563,442				15,576,799			

First Half Results

¥ millions, rounded down

	Sept. 2006 Interim Results		Sept. 2005 Interim Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	13,397	100.0	13,005	100.0	392	103.0	14,046	100.0	△ 649	95.4
Cost of Sales	6,817	50.9	6,479	49.8	338	105.2	6,893	49.1	△ 75	98.9
Gross profit	6,580	49.1	6,526	50.2	54	100.8	7,153	50.9	△ 573	92.0
SG&A expenses	3,796	28.3	3,599	27.7	197	105.5	3,928	28.0	△ 131	96.7
Operating income	2,784	20.8	2,927	22.5	△ 142	95.1	3,225	23.0	△ 441	86.3
Other income	66		129		△ 63		9		56	
Other expenses	3		5		△ 2		10		△ 6	
Ordinary income	2,847	21.3	3,051	23.5	△ 204	93.3	3,225	23.0	△ 378	88.3
Extraordinary income	4		28		△ 23		-		4	
Extraordinary expenses	30		3		26		25		5	
Income before income taxes	2,820	21.1	3,075	23.6	△ 254	91.7	3,200	22.8	△ 379	88.1
Corporation tax, inhabitants' taxes, etc.	1,163		1,217		△ 53		1,272		△ 109	
(Tax burden)	41.3%		39.6%				39.8%			
Net income	1,657	12.4	1,858	14.3	△ 201	89.2	1,927	13.7	△ 270	86.0
EPS (total shares)	¥101.41		¥113.71				¥117.96			
EPS (minus treasury shares)	¥106.27		¥119.40				¥123.75			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,594,062		15,563,272				15,576,799			

Third Quarter Results (Cumulative)

¥ millions, rounded down

	Dec. 2006 Third Quarter Results		Dec. 2005 Third Quarter Results		Year-on-Year Comparison		Fiscal 2006 Initial Plan (Reference)		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	20,795	100.0	20,161	100.0	634	103.1	21,778	100.0	△ 982	95.5
Cost of Sales	10,513	50.6	10,132	50.3	380	103.8	10,697	49.1	△ 184	98.3
Gross profit	10,282	49.4	10,029	49.7	253	102.5	11,080	50.9	△ 798	92.8
SG&A expenses	5,717	27.5	5,448	27.0	269	104.9	5,920	27.2	△ 202	96.6
Operating income	4,564	22.0	4,580	22.7	△ 15	99.7	5,160	23.7	△ 595	88.5
Other income	77		249		△ 172		14		63	
Other expenses	12		6		5		15		△ 2	
Ordinary income	4,629	22.3	4,823	23.9	△ 194	96.0	5,159	23.7	△ 529	89.7
Extraordinary income	4		28		△ 23		-		4	
Extraordinary expenses	33		19		14		25		8	
Income before income taxes	4,600	22.1	4,832	24.0	△ 231	95.2	5,134	23.6	△ 533	89.6
Corporation tax, inhabitants' taxes, etc.	1,871		1,903		△ 32		2,041		△ 170	
(Tax burden)	40.7%		39.4%				39.8%			
Net income	2,729	13.1	2,928	14.5	△ 199	93.2	3,092	14.2	△ 363	88.3
EPS (total shares)	¥167.01		¥179.22				¥189.24			
EPS (minus treasury shares)	¥175.54		¥188.15				¥198.53			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,547,241		15,565,175				15,576,799			

Full-year Results

¥ millions, rounded down

	Fiscal 2006 Results		Fiscal 2005 Results		Year-on-Year Comparison		Fiscal 2006 Revised Plan		Initial Plan Comparison	
	Amount	% of total	Amount	% of total	Amount	%	Amount	% of total	Amount	%
Net sales	27,210	100.0	26,388	100.0	822	103.1	26,960	100.0	250	100.9
Cost of Sales	13,828	50.8	13,286	50.3	542	104.1	13,700	50.8	128	100.9
Gross profit	13,381	49.2	13,102	49.7	279	102.1	13,260	49.2	121	100.9
SG&A expenses	7,745	28.5	7,373	28.0	371	105.0	7,550	28.0	195	102.6
Operating income	5,636	20.7	5,728	21.7	△ 92	98.4	5,710	21.2	△ 73	98.7
Other income	183		349		△ 165		165		18	
Other expenses	34		40		△ 6		5		29	
Ordinary income	5,785	21.3	6,037	22.9	△ 252	95.8	5,870	21.8	△ 84	98.6
Extraordinary income	0		29		△ 29		5		△ 4	
Extraordinary expenses	26		20		6		45		△ 18	
Income before income taxes	5,758	21.2	6,045	22.9	△ 287	95.3	5,830	21.6	△ 71	98.8
Corporation tax, inhabitants' taxes, etc.	2,352		2,388		△ 35		2,350		2	
(Tax burden)	40.9%		39.5%				40.3%			
Net income	3,405	12.5	3,657	13.9	△ 251	93.1	3,480	12.9	△ 74	97.9
EPS (total shares minus directors' bonuses)	¥208.41		¥219.73				¥212.96			
EPS (minus treasury shares and directors' bonuses)	¥220.68		¥230.64				¥229.31			
Number of shares outstanding	16,341,155		16,341,155				16,341,155			
Average number of shares outstanding (after deducting treasury shares)	15,432,405		15,567,955				15,176,192			

Fiscal 2006 Statements of Income Half (Non-Consolidated)

Fiscal 2006 Results

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	6,677	6,720	7,397	6,414
Cost of Sales	3,406	3,410	3,696	3,315
Gross profit	3,271	3,309	3,701	3,098
SG&A expenses	1,835	1,960	1,921	2,027
Operating income	1,435	1,348	1,780	1,071
Other income	10	55	11	106
Other expenses	3	△0	9	21
Ordinary income	1,442	1,404	1,782	1,155
Extraordinary income	-	4	-	△ 4
Extraordinary expenses	0	30	2	△ 6
Income before income taxes	1,441	1,378	1,779	1,157
Corporation tax, inhabitants' taxes, etc.	573	590	707	481
(Tax burden)	39.8%	42.8%	39.8%	41.6%
Net income	868	788	1,072	676

¥ millions, rounded down

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	13,397	20,795	27,210
Cost of Sales	6,817	10,513	13,828
Gross profit	6,580	10,282	13,381
SG&A expenses	3,796	5,717	7,745
Operating income	2,784	4,564	5,636
Other income	66	77	183
Other expenses	3	12	34
Ordinary income	2,847	4,629	5,785
Extraordinary income	4	4	0
Extraordinary expenses	30	33	26
Income before income taxes	2,820	4,600	5,758
Corporation tax, inhabitants' taxes, etc.	1,163	1,871	2,352
(Tax burden)	41.3%	40.7%	40.9%
Net income	1,657	2,729	3,405

Fiscal 2005 Results

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	6,422	6,582	7,156	6,226
Cost of Sales	3,182	3,296	3,653	3,153
Gross profit	3,240	3,285	3,503	3,073
SG&A expenses	1,805	1,793	1,849	1,925
Operating income	1,434	1,492	1,653	1,148
Other income	59	70	120	99
Other expenses	1	3	1	33
Ordinary income	1,492	1,558	1,772	1,213
Extraordinary income	2	25	-	0
Extraordinary expenses	2	0	15	1
Income before income taxes	1,491	1,583	1,757	1,213
Corporation tax, inhabitants' taxes, etc.	580	637	686	484
(Tax burden)	38.9%	40.2%	39.1%	39.5%
Net income	911	946	1,070	728

¥ millions, rounded down

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	13,005	20,161	26,388
Cost of Sales	6,479	10,132	13,286
Gross profit	6,526	10,029	13,102
SG&A expenses	3,599	5,448	7,373
Operating income	2,927	4,580	5,728
Other income	129	249	349
Other expenses	5	6	40
Ordinary income	3,051	4,823	6,037
Extraordinary income	28	28	29
Extraordinary expenses	3	19	20
Income before income taxes	3,075	4,832	6,045
Corporation tax, inhabitants' taxes, etc.	1,217	1,903	2,388
(Tax burden)	39.6%	39.4%	39.5%
Net income	1,858	2,928	3,657

Change(Amount)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	255	137	241	187
Cost of Sales	224	114	42	162
Gross profit	31	23	198	25
SG&A expenses	30	167	71	102
Operating income	0	△ 143	127	△ 76
Other income	△ 48	△ 14	△ 109	6
Other expenses	2	△ 4	7	△ 12
Ordinary income	△ 50	△ 153	10	△ 58
Extraordinary income	△ 2	△ 21	-	△ 5
Extraordinary expenses	△ 2	29	△ 12	△ 7
Income before income taxes	△ 49	△ 204	22	△ 55
Corporation tax, inhabitants' taxes, etc.	△ 6	△ 47	21	△ 2
(Tax burden)				
Net income	△ 43	△ 157	1	△ 52

¥ millions, rounded down

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	392	634	822
Cost of Sales	338	380	542
Gross profit	54	253	279
SG&A expenses	197	269	371
Operating income	△ 142	△ 15	△ 92
Other income	△ 63	△ 172	△ 165
Other expenses	△ 2	5	△ 6
Ordinary income	△ 204	△ 194	△ 252
Extraordinary income	△ 23	△ 23	△ 29
Extraordinary expenses	26	14	6
Income before income taxes	△ 254	△ 231	△ 287
Corporation tax, inhabitants' taxes, etc.	△ 53	△ 32	△ 35
(Tax burden)			
Net income	△ 201	△ 199	△ 251

Change(%)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	104.0	102.1	103.4	103.0
Cost of Sales	107.0	103.5	101.2	105.1
Gross profit	101.0	100.7	105.7	100.8
SG&A expenses	101.7	109.3	103.9	105.3
Operating income	100.1	90.4	107.7	93.3
Other income				
Other expenses				
Ordinary income	96.6	90.1	100.6	95.2
Extraordinary income				
Extraordinary expenses				
Income before income taxes	96.7	87.1	101.3	95.4
Corporation tax, inhabitants' taxes, etc.				
(Tax burden)				
Net income	95.3	83.3	100.2	92.8

(%)

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	103.0	103.1	103.1
Cost of Sales	105.2	103.8	104.1
Gross profit	100.8	102.5	102.1
SG&A expenses	105.5	104.9	105.0
Operating income	95.1	99.7	98.4
Other income			
Other expenses			
Ordinary income	93.3	96.0	95.8
Extraordinary income			
Extraordinary expenses			
Income before income taxes	91.7	95.2	95.3
Corporation tax, inhabitants' taxes, etc.			
(Tax burden)			
Net income	89.2	93.2	93.1

Fiscal 2006 Breakdown

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net sales	100.0	100.0	100.0	100.0
Cost of Sales	51.0	50.8	50.0	51.7
Gross profit	49.0	49.2	50.0	48.3
SG&A expenses	27.5	29.2	26.0	31.6
Operating income	21.5	20.1	24.1	16.7
Other income				
Other expenses				
Ordinary income	21.6	20.9	24.1	18.0
Extraordinary income				
Extraordinary expenses				
Income before income taxes	21.6	20.5	24.1	18.1
Corporation tax, inhabitants' taxes, etc.				
(Tax burden)				
Net income	13.0	11.7	14.5	10.5

(%)

	First Half	Third Quarter (Cumulative)	Full-year
Net sales	100.0	100.0	100.0
Cost of Sales	50.9	50.6	50.8
Gross profit	49.1	49.4	49.2
SG&A expenses	28.3	27.5	28.5
Operating income	20.8	22.0	20.7
Other income			
Other expenses			
Ordinary income	21.3	22.3	21.3
Extraordinary income			
Extraordinary expenses			
Income before income taxes	21.1	22.1	21.2
Corporation tax, inhabitants' taxes, etc.			
(Tax burden)			
Net income	12.4	13.1	12.5

Fiscal 2007 Projected Statements of Income (Non-Consolidated)

Cumulative

¥ millions, rounded down

	First Half	% of total	Full-year	% of total
Net sales	14,050	100.0	28,600	100.0
Operating income	3,160	22.5	6,570	23.0
Ordinary income	3,155	22.5	6,630	23.2
Net income	1,860	13.2	3,910	13.7

EPS (before deducting treasury shares)

¥114.60

¥240.09

EPS (minus treasury shares)

¥124.57

¥260.97

16,341,155 Number of shares outstanding

15,033,689 Shares outstanding at FY2006
year-end (deducting treasury
shares)

Fiscal 2006 Results

Net sales	13,397	100.0	27,210	100.0
Operating income	2,784	20.8	5,636	20.7
Ordinary income	2,847	21.3	5,785	21.3
Net income	1,657	12.4	3,405	12.5

Change (Amount and %)

Net sales	652	104.9	1,389	105.1
Operating income	375	113.5	933	116.6
Ordinary income	307	110.8	844	114.6
Net income	202	112.2	504	114.8

Total Manufacturing Costs (Non-Consolidated)

¥ millions, rounded down

	FY 1998	FY 1999	FY 2000	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007 (Plan)
Materials	5,036	5,221	6,736	7,340	7,098	7,250	7,258	7,774	8,212	8,732
Personnel	1,098	1,207	1,251	1,300	1,348	1,496	1,437	1,536	1,500	1,439
Outsourcing	1,073	347	228	227	252	274	199	166	136	119
Depreciation expenses	938	856	852	681	682	1,803	1,624	1,681	1,936	1,770
Others	652	638	1,131	862	835	1,026	1,005	1,519	1,190	1,208
Total	8,799	8,272	10,199	10,412	10,217	11,851	11,525	12,678	12,977	13,271

Increase Rate

(%)

	FY 1998	FY 1999	FY 2000	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007 (Plan)
Materials	110.8	103.7	129.0	109.0	96.7	102.1	100.1	107.1	105.6	106.3
Personnel	99.2	109.9	103.6	103.9	103.7	111.0	96.1	106.9	97.7	95.9
Outsourcing	83.3	32.4	65.8	99.4	111.2	108.8	72.6	83.3	82.3	87.5
Depreciation expenses	94.3	91.3	99.5	79.9	100.1	264.4	90.1	103.5	115.1	91.4
Others	109.8	97.9	177.1	76.3	96.8	122.9	97.9	151.1	78.4	101.5
Total	103.1	94.0	123.3	102.1	98.1	116.0	97.2	110.0	102.4	102.3

Composition Rate

(%)

	FY 1998	FY 1999	FY 2000	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007 (Plan)
Materials	57.2	63.1	66.0	70.5	69.5	61.2	63.0	61.3	63.3	67.3
Personnel	12.5	14.6	12.3	12.5	13.2	12.6	12.5	12.1	11.6	11.1
Outsourcing	12.2	4.2	2.2	2.2	2.5	2.3	1.7	1.3	1.1	0.9
Depreciation expenses	10.7	10.4	8.4	6.5	6.7	15.2	14.1	13.3	14.9	13.6
Others	7.4	7.7	11.1	8.3	8.2	8.7	8.7	12.0	9.2	9.3
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	102.3

